



CASE STUDY

Catalyst Group Helps Cavender Auto Family Revolutionize Telecom Billing Processes



Objectives

Cavender Auto Family, with 18 unique dealerships, serving Texas and Oklahoma for over 80 years was looking to get clarity and control over telecom billing to improve cost optimization and efficiency.



Challenges

Similar to other enterprise businesses, Cavender had challenges managing the complexity of their telecom inventory across multiple carriers, contracts and locations. You can't manage what you can't measure.



Solutions

Converted dozens of carrier invoices that were hard to interpret to actionable data in a centralized easy to use platform providing immediate access to reporting and analytics to optimize their IT spending.

Business Outcomes

Streamlined Management

Seamless visibility and management of contracts, ordering, inventory, procurement, trouble tickets and billing for all carrier services in one place.

Bill Pay

Streamlined multiple carrier invoices into one while empowering improved decision making and confidence by delivering the right information to better track overall spend and trends.

Save Money

Reduced monthly expenses by 20% and doubled the bandwidth of legacy internet services that improved application performance.

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“Catalyst Group has revolutionized our billing processes, offering a seamless, consolidated view of our voice and internet services across all our sites and providers through their intuitive dashboard.”

Ben Stillwagon

Director of IT
Cavender Auto Family