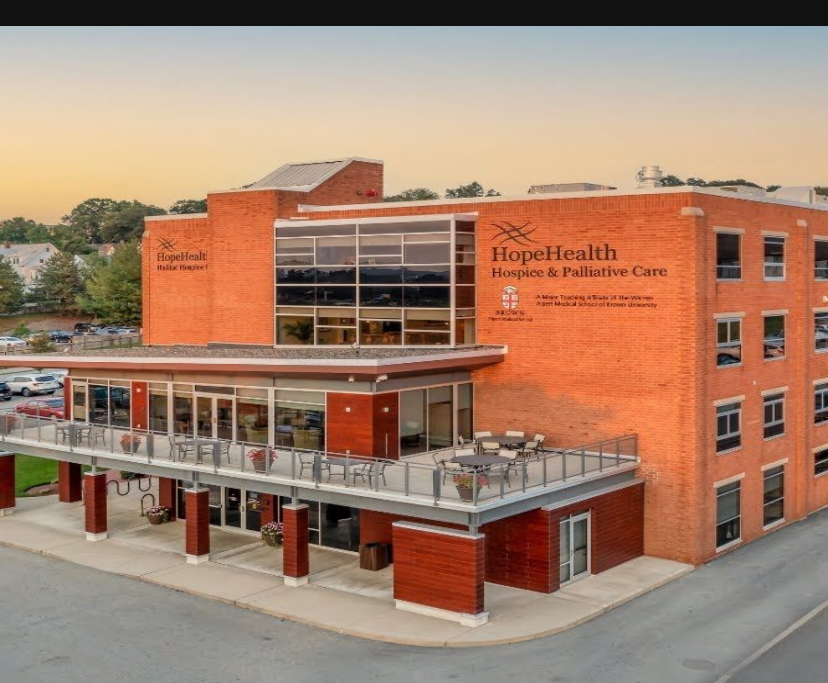




CASE STUDY

HopeHealth teams with Catalyst Group to optimize mobility costs and improve mobility management



Objectives

For close to 50 years, HopeHealth has provided high-quality hospice, palliative, home care, dementia and grief support services with unmatched expertise, compassion, and respect for their community. They were looking to find cost savings on their mobility services.



Challenges

HopeHealth faced challenges managing over 1,000 wireless devices for their care team across the healthcare system. Their CIO sought better cost management solutions. Despite a recent audit, they remained open to finding additional savings.



Solutions

After a thorough analysis, Catalyst Group saved HopeHealth \$85,560 over 12 months. The process was simple! No changes in carriers, contract terms, hardware, or SIM cards and their bills still come from Verizon.

Business Outcomes

Streamlined Management

Implemented a centralized portal for managing all wireless services, offering full visibility into mobile inventory, upgrades and changes, reports, and contract end dates, giving staff time back in their day to focus on patient care.

Mobility Management

Their mobile device inventory was in constant flux and required more management than they had time. Better management and pricing options delivered immediate relief.

Savings

Reduced monthly wireless expenditures by \$7,130 equating to \$85,560 annually, helping to fund other IT initiatives.



I was guarded and skeptical during the sales process, but Catalyst Group delivered exactly what they promised and then some.

Gary Croteau

Chief Information Officer