

CASE STUDY



Hanwha Aerospace USA (HAU) improves mobility management and reduces costs



Objectives

HAU aimed to significantly reduce mobility expenditures while simultaneously developing innovative and effective solutions to enhance support for its employees' company cell phone services.



Challenges

HAU sought to secure the optimal rate plan and gain a clearer understanding of their utilization. Additionally, they needed a partner to manage daily wireless service support, enabling their IT Department to focus on operational improvements.



Solutions

Catalyst Group provided a single pane of glass for managing wireless services and a ticketing system for quick issue resolution. Catalyst achieved nearly 40% in monthly savings, enabling HAU to reinvest in IT infrastructure.

Business Outcomes

Streamlined Management

Gained full visibility into mobile inventory across all employees, locations, and carrier accounts through a centralized portal which allowed efficient management of 165 mobile devices.

Easy access to reports, contract end dates, high data usage, and help desk tickets in one convenient location.

Savings

Reduced monthly wireless expenditures by 40%, equaling \$38,201 in total savings helping to fund other IT initiatives.



Catalyst Group has completely taken over our wireless mobility management – assuring us that all available cost savings methods are being utilized. The cost and time savings have been tremendous. Catalyst Group folks are always a joy to work with.

Steven Porter

IT Manager